



August 12, 2010

To Whom It May Concern:

This letter of recommendation is proudly written for Lynn Novitsky of LAN Communications, Inc. We commemorate her ongoing dedication in helping our company save money during this recession.

Since 2007, we've been trying to downsize on all operating expenses...shopping smarter, minimizing waste, recycling, terminating unnecessary services, etc. Lynn was introduced to us at the perfect time! At the end of 2008, we moved our headquarters from a 6-person office in Kihei to a 2-person office space within Nick's Fishmarket Maui, in the Fairmont Kea Lani. A few months later, LAN Communications, Inc. was hired by the Fairmont to do their phone audit and we were lucky enough to be included.

Lynn offered to do a free audit for us as well. With nothing to lose, we gladly accepted. She was able to organize our phone system to be streamline and emergency ready. We now save on labor costs because of this transformation. Lynn saved us a total of 29% on our monthly phone cost and obtained a \$1,800.00 credit to our account!

We are very grateful to be in business with LAN Communications, Inc. - she continues to help us in the efforts of saving money. We highly recommend her services to any company looking to save money! (who doesn't like \$aving money?!)

Sincerely,

Malia King  
Executive Assistant

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