

Kihei - Wailea Medical Center

May 6, 2009

To Whom It May Concern:

I have the privilege of writing this letter of reference in regards to LAN communications and Lynn Novitsky. Lynn has worked with Kihei Wailea Medical Center in regards to our phone bill and how she may help us lower this bill. Lynn has been wonderful to work with; she responds to all inquires quickly and professionally. Lynn recommended that Kihei Wailea Medical Center switch from T1 lines to a faster, quicker and more affordable line. I had concerns with this transfer and the possibility of losing our phone lines, but Lynn handled it smoothly with no issues whatsoever. She put in all the requests for the new line, was on site when the actual switch was taking place and followed up to make sure that all areas of concern were addressed. LAN communications saved KWMC a total of 60% on our monthly phone bill, and also negotiated a substantial credit to our account.

I have thoroughly enjoyed working with Lynn and highly recommend her to any company.

Sincerely.

Joel Krause
Office Manger

Kihei Wailea Medical Center