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One Cameron Way Kahului, HI 96732 Phone: (808) 242-ARTS FAX: (808) 242-4665 RE: Recommendation for Lynn Novitsky and Lan Communications

We have been very grateful for the services of Lynn Novitsky and Lan Communications. As a not-for-profit organization, we feel a heightened need to carefully monitor all expenses and try to find best prices and efficiency.

Lynn came to us at a perfect time. We needed to streamline and update our phone system and adjust to changes in some of our operations, and, at the same time, we were concerned about our budget costs. She did an amazing job for the Maui Arts & Cultural Center: we realized a 50% savings on our total phone bills. With her expertise and knowledge of phone systems, networks and the industry, she was able to serve as a liaison between the Maui Arts & Cultural Center and the phone company in making changes in the efficiencies of our service and in reducing the costs so significantly.

In addition, because the phone company was slow in implementing some of the cost reductions, she has steadfastly monitored our monthly bills and works with the phone company every month if any credits or adjustments are owing. Though we have already completed our contract with her, she continues to monitor the billings until all the adjustments are corrected to her satisfaction.

She has been a pleasure to work with—a complete professional and a delightful person.

I would highly recommend her and her services. Not only has she helped our bottom line significantly, she has also improved the efficiency and service of our phone system.

If you have any questions, I would be happy to respond in person. My direct line is 808-243-4223 and e-mail is <u>karen@mauiarts.org</u>.

With aloha,

Karen A. Fischer President & CEO

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